



Recruitment Consultant - St Kilda

Hays | Human Resources • South Eastern Suburbs Melbourne VIC



Base pay

\$55,000 - \$65,000



Work type

Permanent



Contract type

Not provided

Job details



Date posted

29 Jan 2022



Expiring date

29 Jan 2023



Category

HR & Recruitment



Occupation

Recruiter - Agency



Base pay

\$55,000 - \$65,000



Work type

Permanent



Job mode

Standard/Business Hours

Full job description

Your new company

At Hays, we are the industry leading recruiting experts, more successful than our five nearest competitors combined and we offer our people a career like no other. We believe that the right job can transform a person's life and the right person can transform a business. As a recruiting specialist you will do this every single day. Hays is rapidly growing, and we are not slowing down. We are passionate about making a difference for our clients and candidates and are searching for ambitious and talented individuals, who are results driven and sales focused, to kick start their Hays career in St Kilda.

Your new role

When you join Hays, we will provide you with more than just a job, we offer you a career that sees you :

- Managing and growing your own client portfolio
- Sourcing new candidates via a multitude of channels and conducting thorough interviews
- Identifying new business opportunities and establishing relationships with new clients
- Providing excellent service delivery to your portfolio of established relationships
- Advising decision makers from SMEs to global organisations to help them achieve their business objectives
- Working collaboratively with your team to reach team goals
- Handling the job process from beginning to end including short-listing, making expert recommendations and maintaining relationships

What you'll need to succeed

We hire based on potential and our people are diverse with many different backgrounds. What we all have in common is our deep passion for people and

ambition to succeed. You may have recently graduated and are still building on your skills and experience, or you may be an established professional looking for a career change from the travel, retail, hospitality, real estate or sales industries. Either way, you know you are:

- Highly motivated and sales driven
- Passionate about helping people flourish and achieve their career goals
- Energised by connecting with new people and developing new relationships
- Driven towards achieving results in an environment full of healthy competition
- Inquisitive and curious, always wanting to know more about people and the world of work
- Confident to establish new relationships and build rapport with a wide range of people from diverse backgrounds
- Ambitious to achieve results and progress your career
- Adaptable and agile, able to constantly seek new opportunities in the market

What you'll get in return

We grow our own talent and will invest heavily in your development. If you don't yet have proven skills in recruitment, we will help you to develop them through our industry-leading training and development program which includes:

- Formal classroom training
- Workshops delivered locally by specialists in their field
- Structured one-on-one coaching with your manager and teammates
- Comprehensive online learning so you can learn independently
- Tools and resources written by subject matter specialists to assist you to become a trusted advisor to your clients
- A new training program at every stage of your career with Hays, through to management and leadership
- A meritocratic culture where career progression is based on your success and we offer you a clear and rewarding career structure.

Along with comprehensive training and support, we also offer a range of rewards and benefits.

What you need to do now

Getting curious? Contact Alexandra San Martin-Hall –Talent Acquisition Partner – VIC, TAS & ACT by submitting your application.

At Hays, we value equity, diversity and inclusion and are committed to creating a work environment where all people regardless of background feel a sense of belonging. By joining Hays you'll be part of an inclusive culture that celebrates diversity, recognising every individual for their unique differences. We invite people from all backgrounds to apply.

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