



## Recruitment Consultant

Hays | Human Resources • Canberra ACT



Base pay

\$60,000 - \$90,000



Work type

Permanent



Contract type

Not provided

### Job details



Date posted

05 Oct 2021



Expiring date

05 Oct 2022



Category

HR & Recruitment



Occupation

Recruiter - Agency



Base pay

\$60,000 - \$90,000



Work type

Permanent



Job mode

Standard/Business Hours

### Full job description

#### Your new company

At Hays, we are the industry leading recruiting experts, more successful than our five nearest competitors combined and we offer our people a career like no other. We believe that the right job can transform a person's life and the right person can transform a business. As a recruiting specialist you will do this every single day.

We are passionate about making a difference for our clients and candidates and are searching for ambitious and talented individuals, who are results driven and sales focused, to kick start their Hays career in Canberra.

#### Your new role

As a Recruitment Consultant at Hays, you'll be in charge of recruitment for your own portfolio of organisations and you'll be assisting candidates every day with their next career move. We will provide you with more than just a job, we offer you a career where you can expect to be:

- Sourcing new candidates via a multitude of channels and conducting thorough interviews
- Identifying new business opportunities and establishing relationships with new clients
- Providing outstanding service delivery to your portfolio of established relationships
- Advising decision makers from SMEs to global organisations to help them achieve their business objectives
- Working collaboratively with your team to reach team goals
- Handling the full recruitment process from beginning to end including short-listing, making expert recommendations and maintaining relationships throughout

#### What you'll need to succeed

We hire based on potential and our people are diverse with many different backgrounds. What we all have in common is our deep passion for people and ambition to succeed. You may have recently graduated and are still building on your skills and experience, or you may be an established professional looking for a career change from the travel, retail, hospitality, finance, real estate or sales industries. Either way, you know you are:

- Highly motivated and sales driven
- Passionate about helping people flourish and achieve their career goals
- Driven towards achieving results in an environment full of healthy competition
- Inquisitive and curious, always wanting to know more about people and the world of work
- Confident to establish new relationships and build rapport with a wide range of people from diverse backgrounds
- Ambitious to achieve results and progress your career
- Adaptable and agile, able to constantly seek new opportunities in the market

### **What you'll get in return**

We grow our own talent and will invest heavily in your development. You'll have the opportunity to progress your career in a truly meritocratic culture with significant scope and a clear pathway for career development. If you don't yet have proven skills in recruitment, we will help you to develop them through our industry-leading training and development program which includes which includes:

- Formal classroom training
- Structured one-on-one coaching with your manager and teammates
- Comprehensive online learning so you can learn independently

Along with comprehensive training and support throughout each step of your career, we also offer a range of rewards and benefits which include:

- Flexible working arrangements and additional leave, including wellness and volunteering days
- Global career opportunities
- Internal referral bonus scheme
- Success celebrations and annual conferences
- Health, leisure and lifestyle rewards

### **What you need to do now**

Our people tell us that Hays is a great place to work, over 90% of our employees say that they are proud to work for Hays. You could have the opportunity to advance your career with the market leading agency and be proud of who you work for too.

Getting curious? Contact Sharyn Cox - Internal Recruiter & Trainer - ACT by submitting your application. At Hays, we value diversity and are passionate about placing people in a role where they can flourish and succeed. We

actively encourage people from diverse backgrounds to apply.

**LHS 297508** #2562952